



Serving Agriculture

Innovative digital solutions for a sustainable
and productive Agriculture

DEFENCE AND SPACE

Joe Cotti
May 2019

AIRBUS

The Power of AIRBUS



AIRBUS Intelligence Satellite & HAPS Constellation

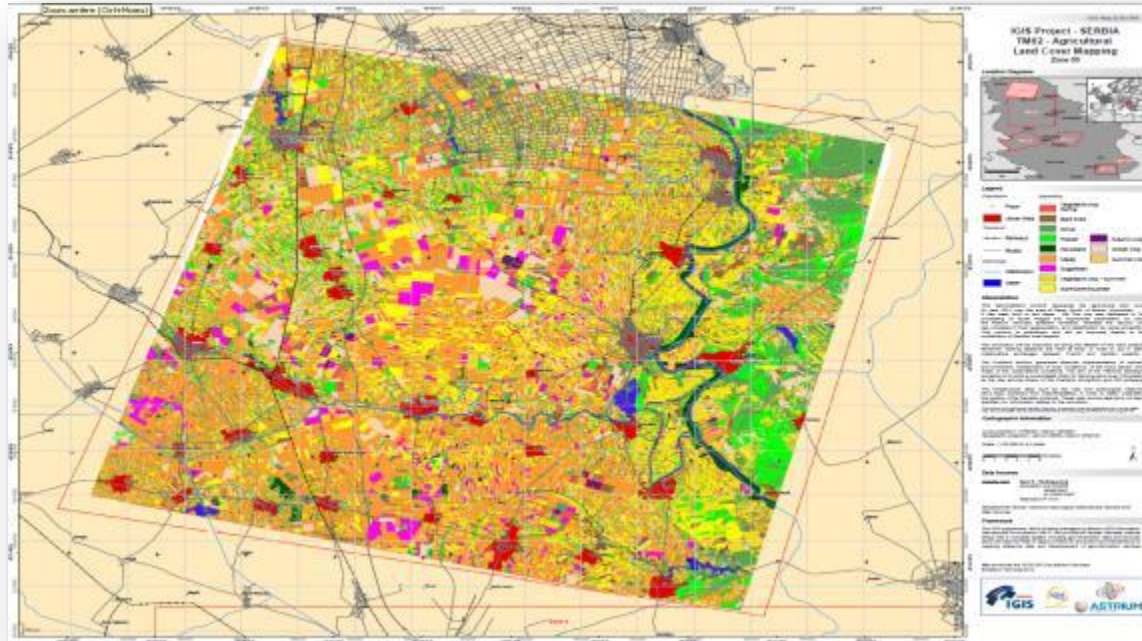


Agriculture needs data



Increase of Earth's population

Requires increase in agricultural productivity



Monitoring from space has become a truly cost-effective solution for **monitoring crop growth & production**

- Timeliness
- Accuracy
- Geospatial vision
- Independence & comparability



Airbus DS Intelligence portfolio in the Ag. market

Analytics is the Tool!



Index-based insurance

Grassland

Main crops

Precision farming

Verde + soCAP

New crops

No Deforestation verification tool

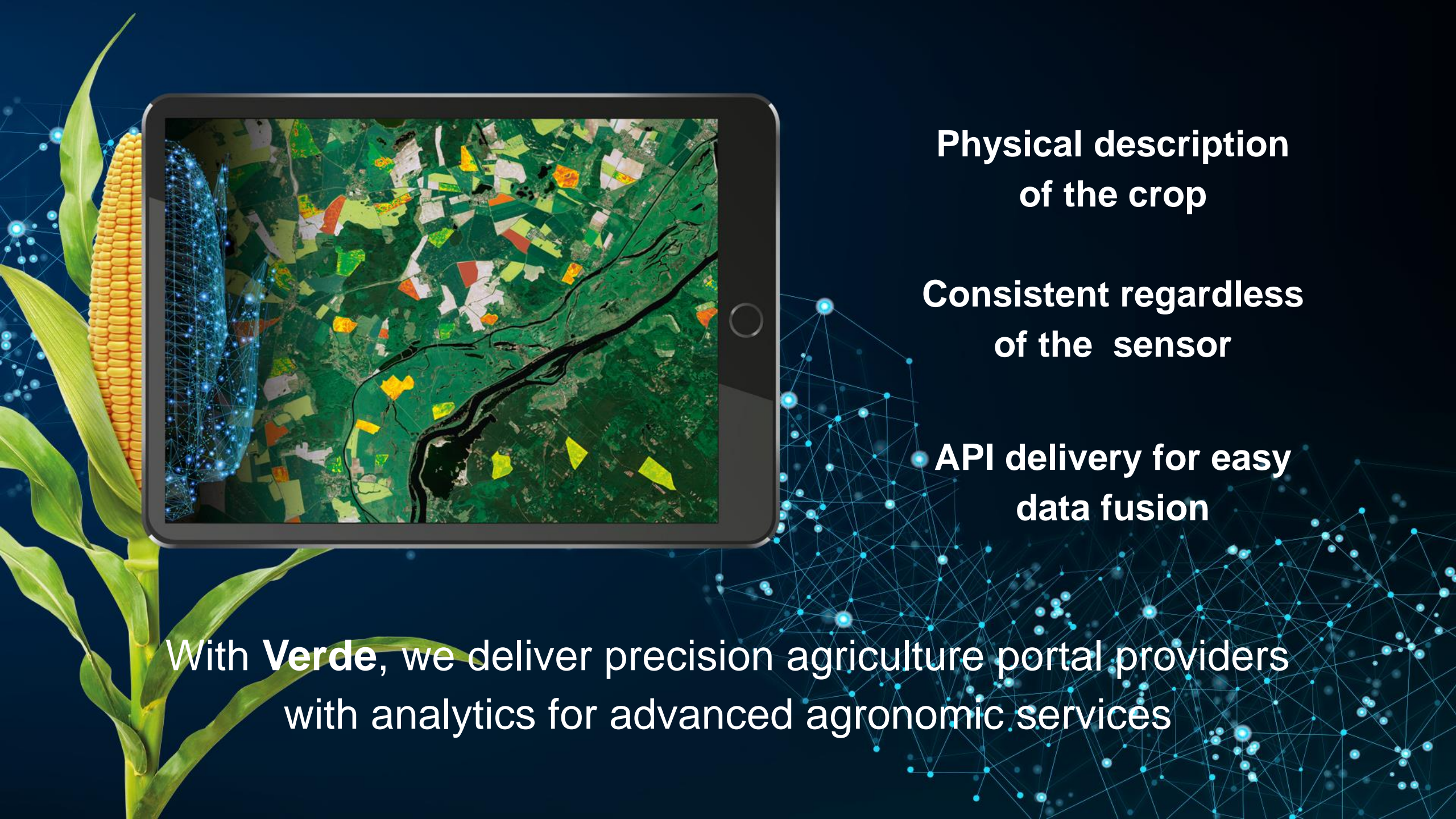
Starling

New commodities





Verde



**Physical description
of the crop**

**Consistent regardless
of the sensor**

**• API delivery for easy
data fusion**

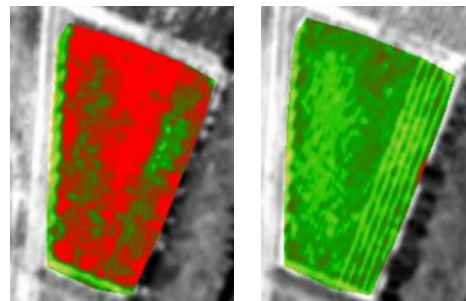
**With Verde, we deliver precision agriculture portal providers
with analytics for advanced agronomic services**

Airbus biophysical parameters

NDVI

Relative evaluation of the differences in vegetation development

Sensitive to the light conditions, the viewing angle, the sensor

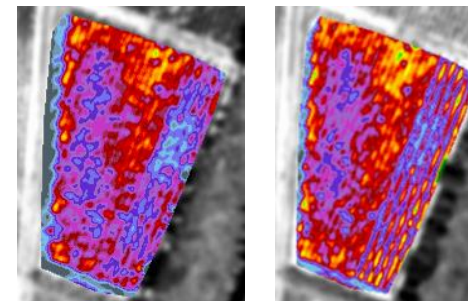


Requires ground measurements calibration to access biomass
(synchronized with the images)

Biophysical parameters

Absolute quantification of the biomass and the nitrogen

Independent from the viewing angle, the sensor, and the light conditions conducted through our reflectance modelling



Unnecessary ground measurements

Crop profiles API

Analytics per field

- LAI
- Chlorophyl
- fCover

Deliverables

- Analytics 2.5m (GeoTIFF float 32)
- Display 2.5m (PNG)
- Stats (JSON)

Spatial Source

- Sentinel 2
- Landsat 8
- SPOT 6/7
- Pléiades

All you can get
Automatic cloud masking

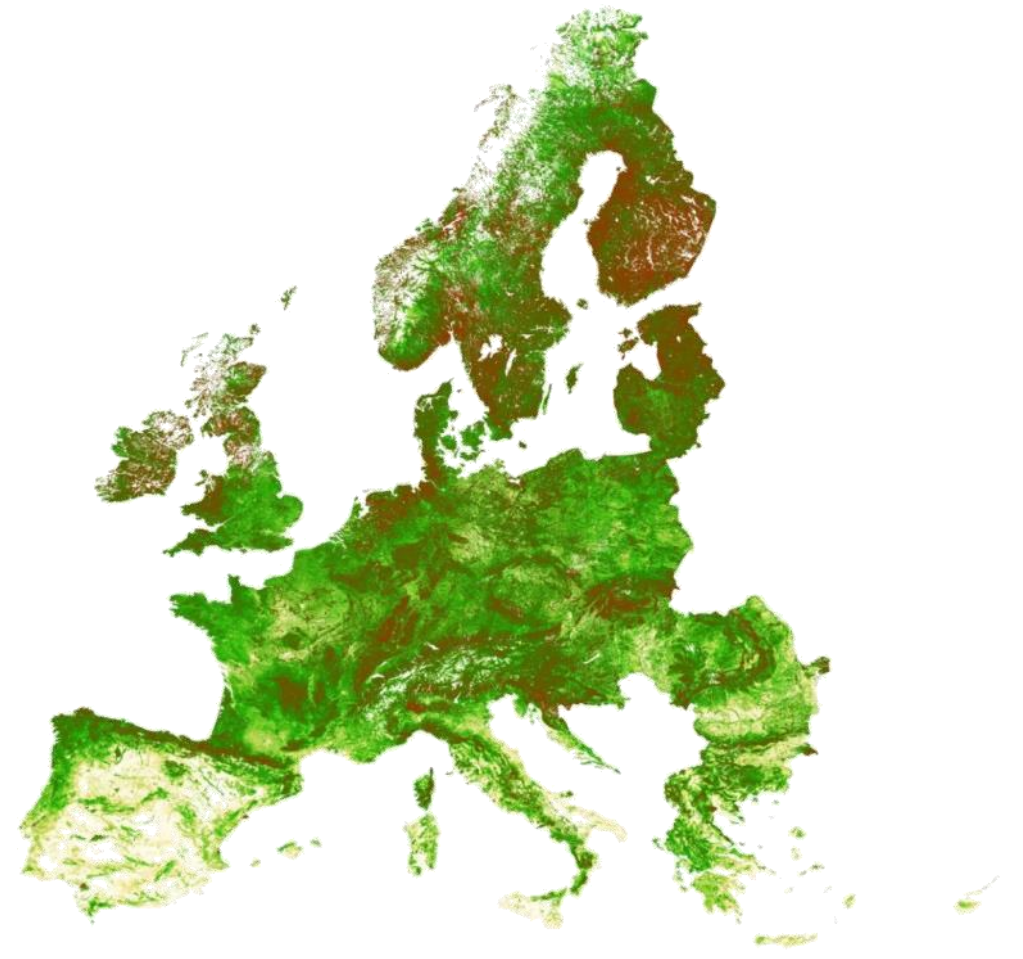
Licenses

- Commercial: business use
- R&D: prototype new services, communicate around it
- **Free demo**

Biophysical Parameters



Composite image performed over 13 days
(1 different colour per day)



Green cover fraction map



**Streamline
control costs**

**Expand to 100%
European fields**

**Monitor fields all
along the crop season**

**With soCAP API, we can plug reliable crop analytics to
any tool to support Member States in transitioning
from acreage control to fostering sustainable farming**

An aerial photograph of a rural landscape. The scene is dominated by agricultural fields. On the left, there are large, vibrant green fields, likely corn, with distinct rows. To the right, there are brown, tilled fields. A dense forest of dark green trees runs diagonally across the middle-right portion of the image. In the lower-left quadrant, a small farmstead is visible, featuring a large white barn with a dark roof and several smaller buildings. The overall lighting is bright, suggesting a clear day.

Grass Land & Starling

**On-farm
consumption**

Low value crop

Continuous growth

With **Grassland Production Index**, we help insurance companies to protect livestock farmers against climate risks



+

AIRBUS

The rationale behind

- Grass is not considered as a commodity with high value.
- Grasslands are particularly susceptible to climate hazards, can threaten the economic equilibrium of livestock farms.
- In the event of a shortfall in grass production, the farmer must buy forage or even anticipate the sale of animals.
- Because it is mostly consumed on-farm, and because it is continuously growing with several growth cycles in a year, human assessment of a loss can be tricky

Based on maps characterizing the biophysical properties of vegetation

1 **Absolute**

Quantification of
plant parameters

2 **Robust**

When using different
sensors / angles

3 **Independent**

Of light
conditions

4 **Free**

Of ground
calibration

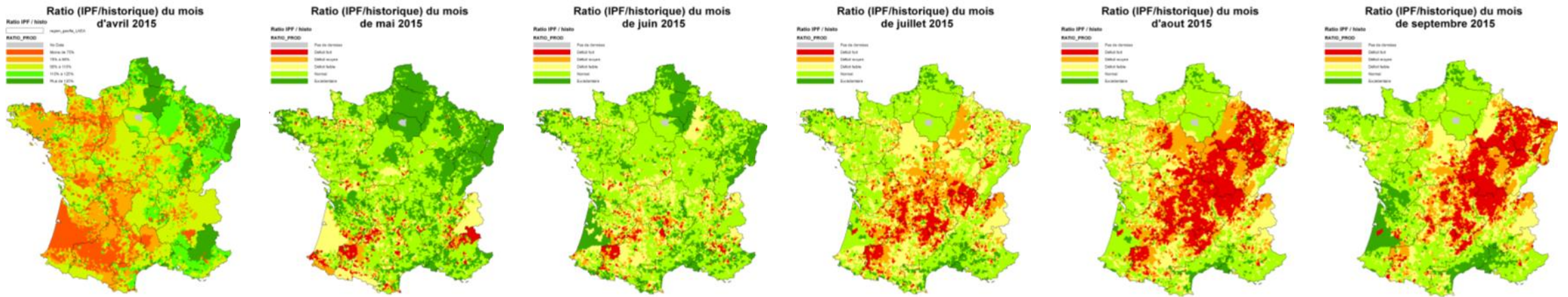
**Easy and native comparison
along time and over extended AOIs**

A regular update

Every month

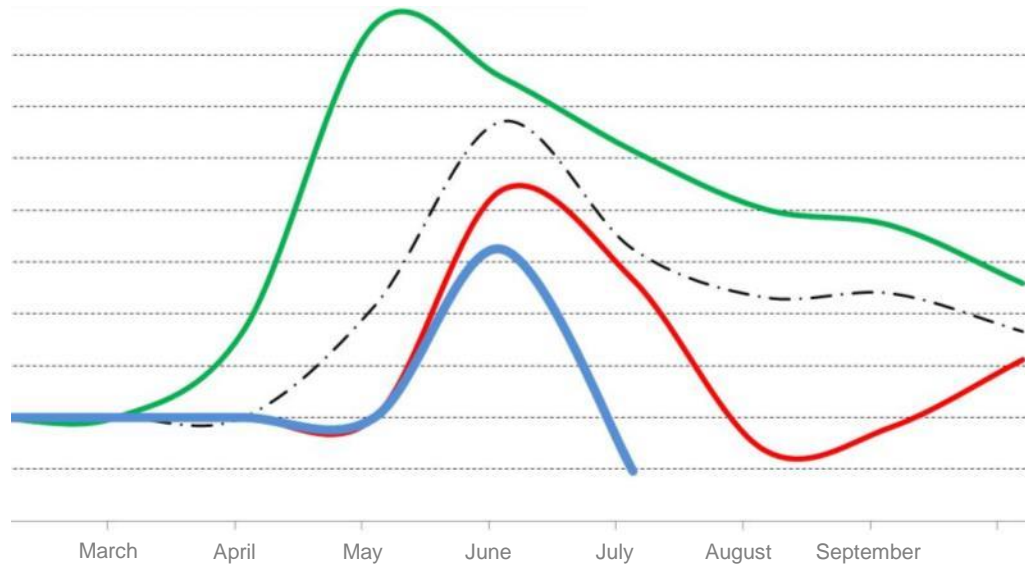
An historical reference

Rooting back to 2003



A monthly and annual production database constitutes the benchmark for determining shortfalls

Monthly local production



--- Average production (2003 – 2014) — Maximum production (2007)
— Minimum production (2005) — Ongoing production



An aerial photograph of a palm oil plantation. The plantation is divided into several rectangular blocks by dirt roads. A river flows through the plantation, curving around a central area. The surrounding area is covered in dense, dark green forest. The text is overlaid on the top half of the image.

Mitigate
reputational risk

Verify No-Def
commitment

Engage & transform
the supply chain

With **Starling**, we provide palm oil stakeholders with unbiased information for a more sustainable procurement

Starling Components

A basemap

- The reference layer locating forest classes

Monitoring reports

- Updates featuring the evolution of forest cover over time

Summary dashboards

- Regular overviews of all areas monitored by a given customer

In three formats

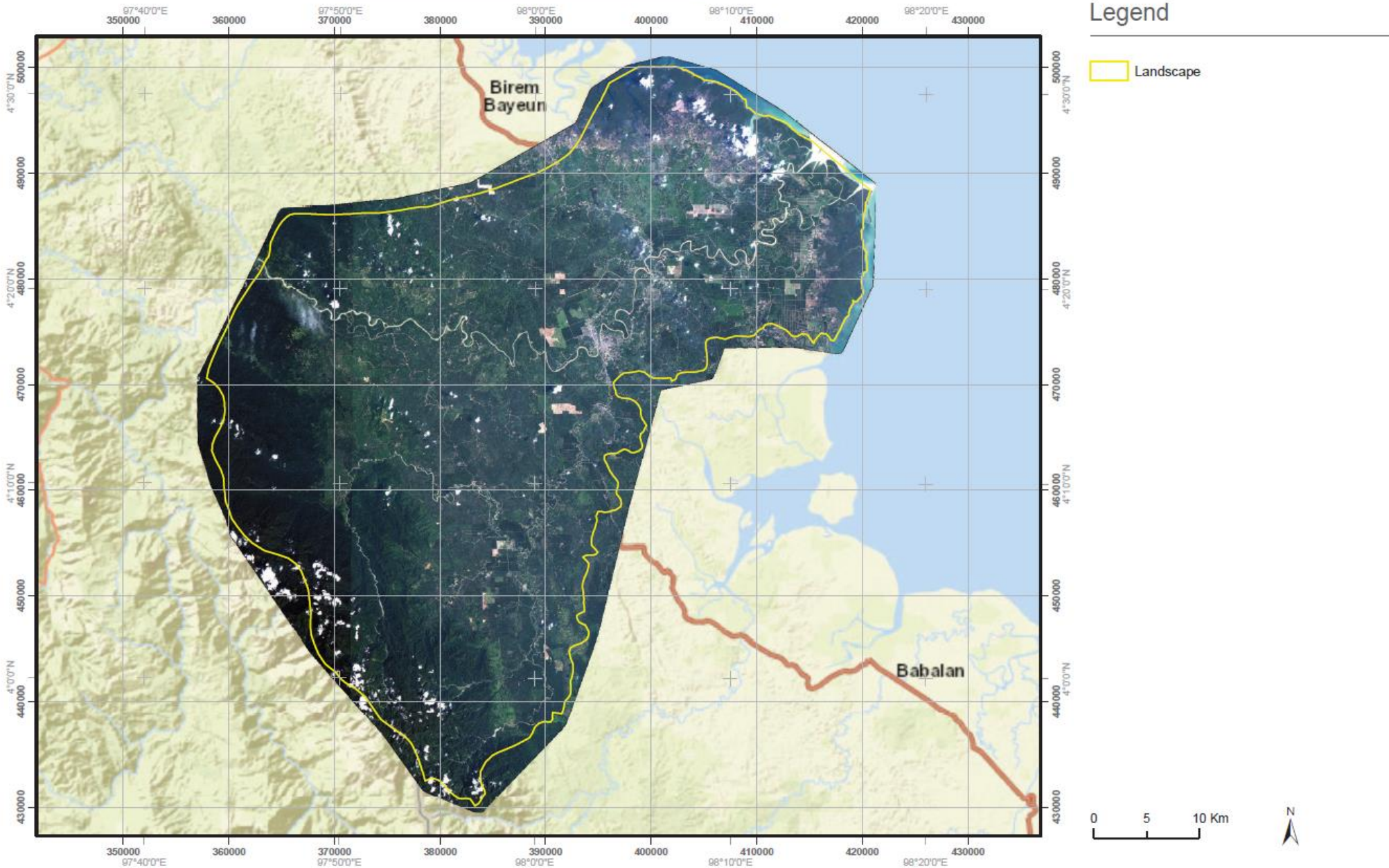
- PDF
- Digital Copy
- Streaming



AIRBUS

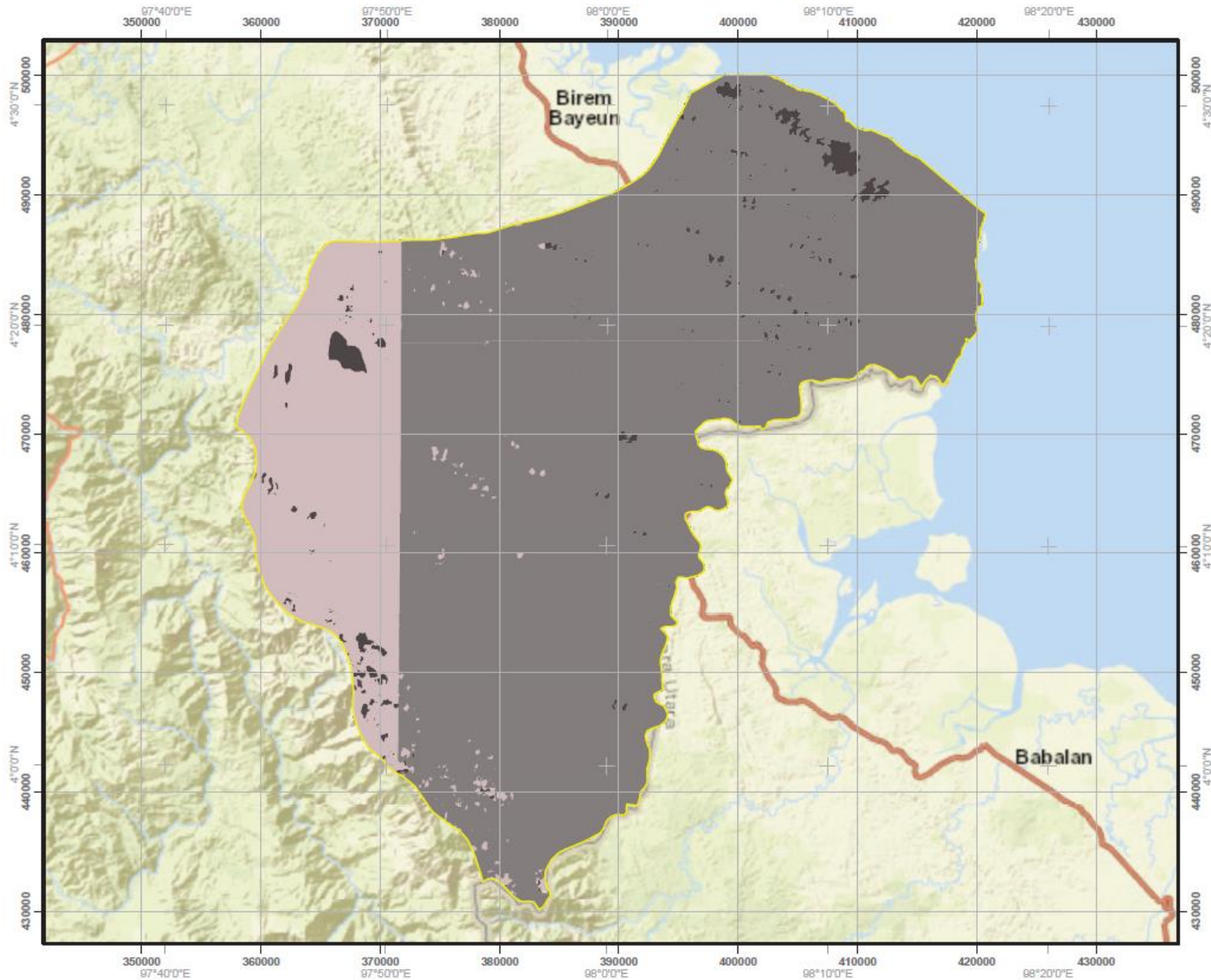
STARLING

Imagery layer



STARLING

Imagery footprint

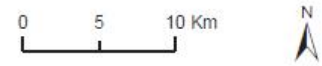


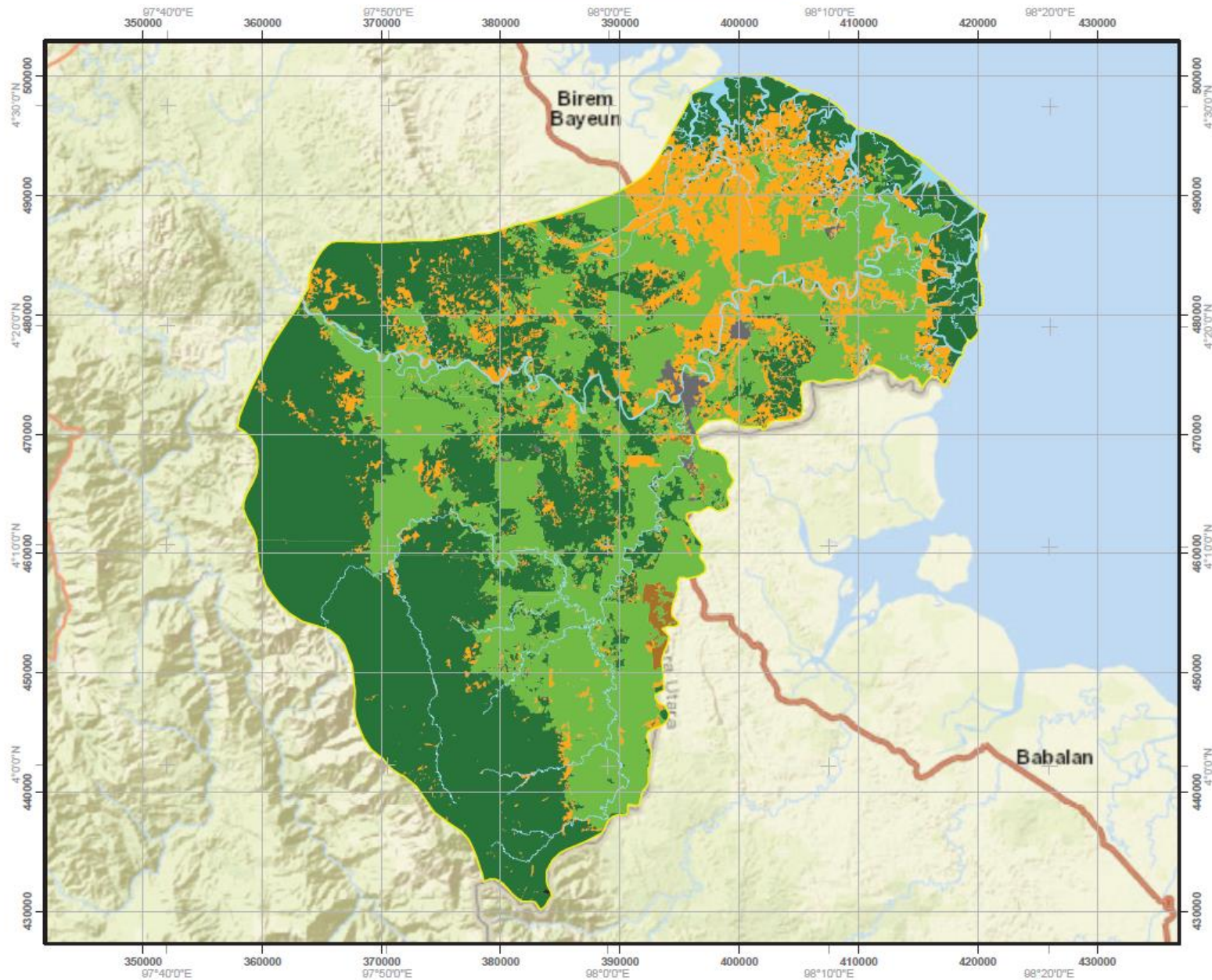
Legend

- Landscape
- SPOT 7 - 201601210335172
- SPOT 7 - 201601210333436
- LANDSAT 8 - 20160311129057

Key Figures

	%
SPOT 7 - 201601210335172	79.85
SPOT 7 - 201601210333436	17.95
LANDSAT 8 - 20160311129057	2.20



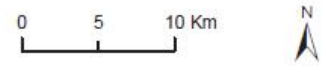


Legend

- Landscape
- Bare soil, low vegetation and cropland
- Forest
- Other plantation
- Oil-palm plantation
- River
- Settlement
- Water body
- Missing information

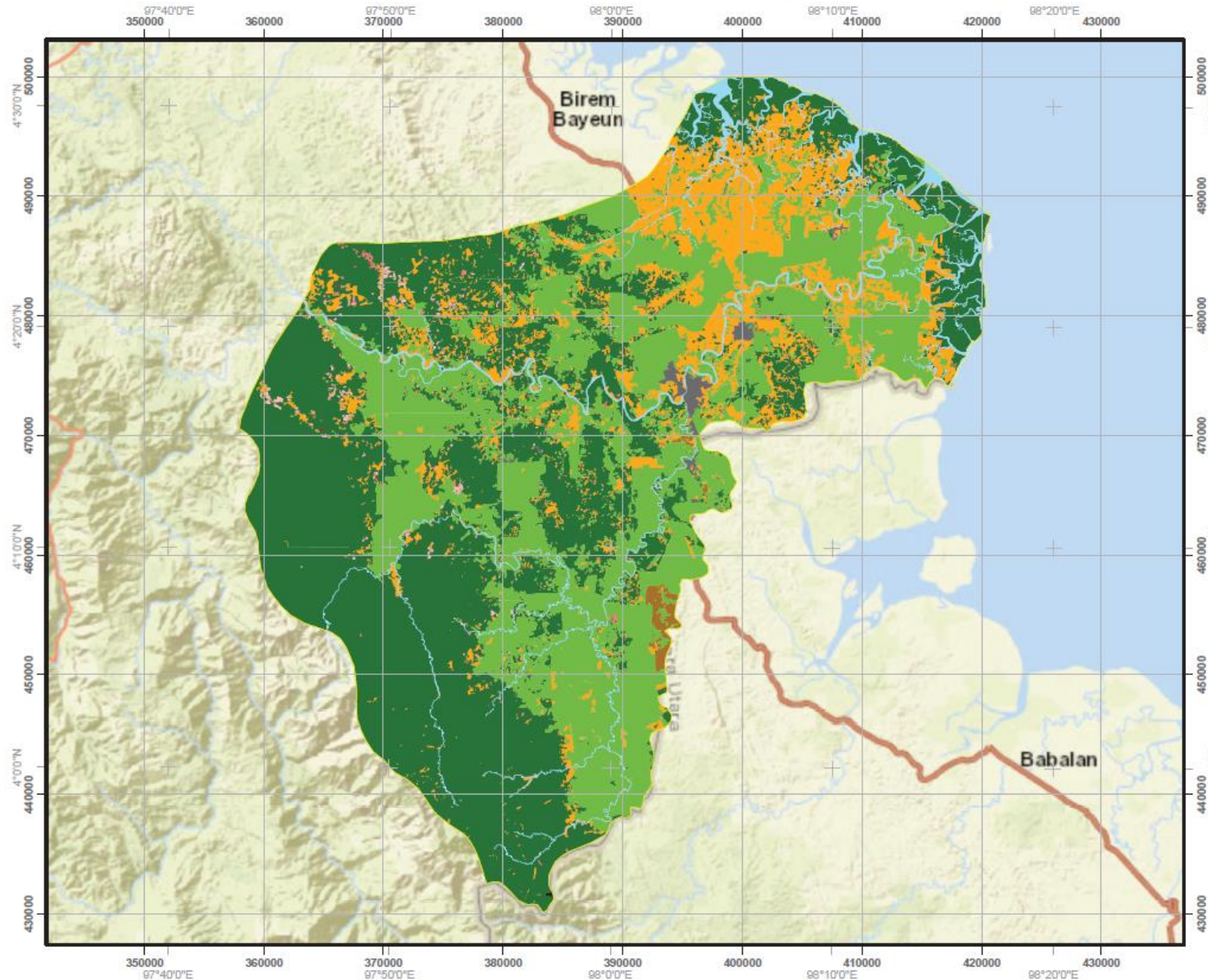
Key Figures

Classes	Ha	%
Bare soil, low vegetation and cropland	36,752	16.62
Forest	103,741	46.91
Other plantation	1,214	0.55
Oil-palm plantation	73,171	33.09
River	5,144	2.33
Settlement	1,092	0.49
Water body	0	0
Missing information	23	0.01
Total	221,137	



STARLING

Q1 2017



Legend

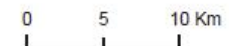
- Estate
- Bare soil, low vegetation and cropland
- Forest
- Other plantation
- Oil-palm plantation
- River
- Settlement
- Water body
- Missing information

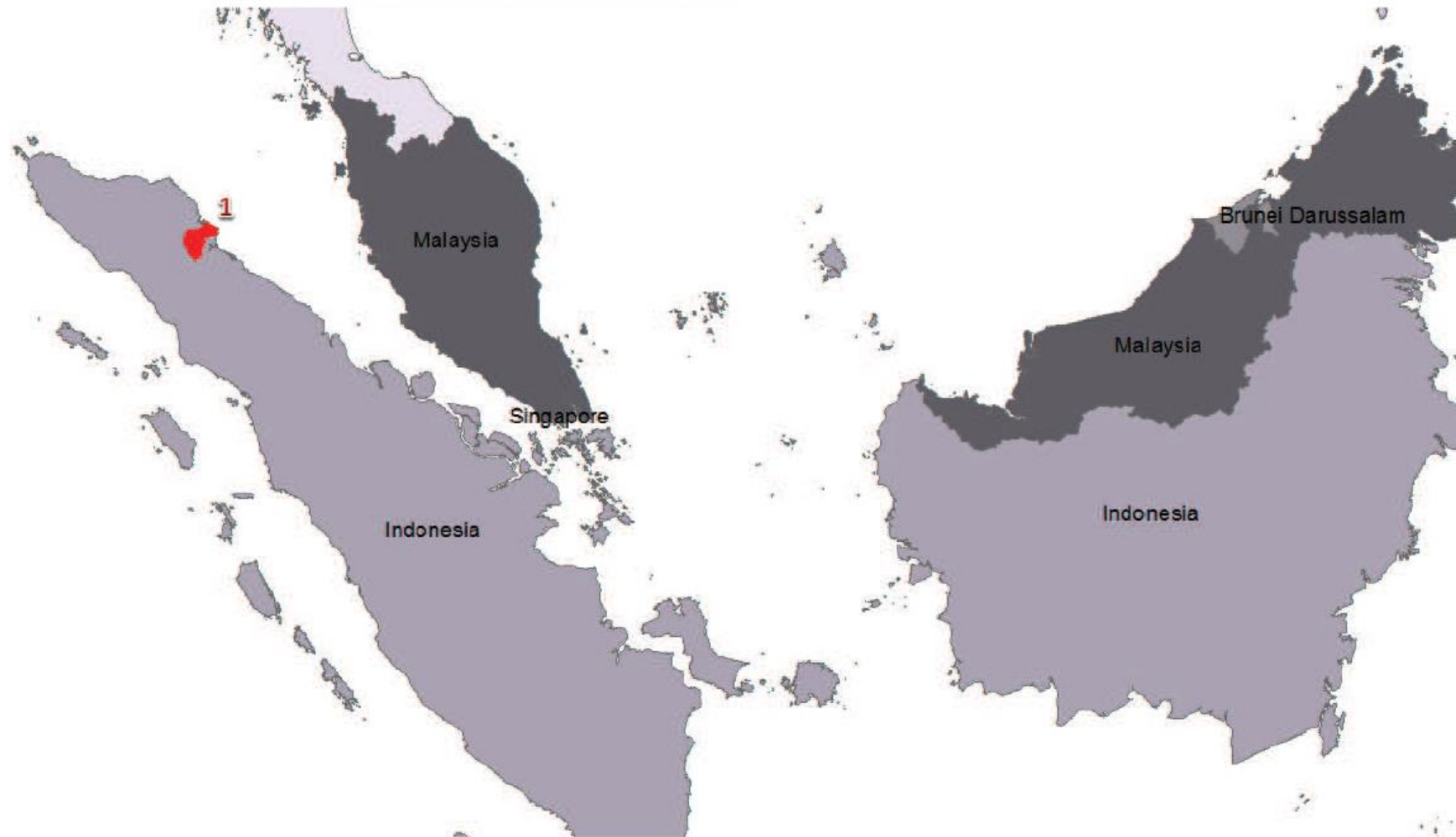
Forest cover change

- Q2 2016
- Q3 2016
- Q4 2016
- Q1 2017

Key Figures

	Ha	Trend
Q2 2016	580	●
Q3 2016	295	●
Q4 2016	5	●
Q1 2017	9	●
Mean/Quarter	222	





	State\Country	AOI reference name	Size (ha)	Forest area (ha)	% Forest area	Forest cover change area (ha)	% Forest cover change in forest area
1	Indonesia	Aceh Tamiang	221,137	103,741	46.91	9	0.008

Airbus supports a wide number of companies & public authorities in all segments of the industry, whether financial agriculture, institutional, precision agriculture or agro-industry



กระทรวงเกษตรและสหกรณ์
Ministry of Agriculture and Cooperatives



Thank you

Joe Cotti – Sales & Business Development Manager – Southern / Eastern Europe
Airbus Defence and Space | Intelligence
E. Joe.cotti@airbus.com
T. +49 7545 8 8397
M. +49 172 1528124

AIRBUS