



Satellite Navigation from Low Earth Orbit

April 15, 2024

Bryan Chan

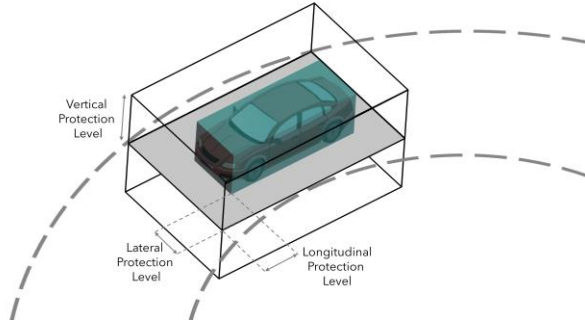
Co-founder, VP Corporate Strategy

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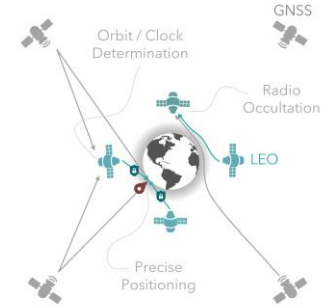


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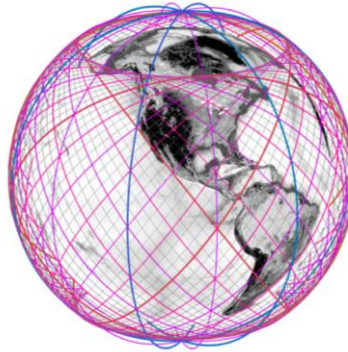
PNT Needs and Motivations



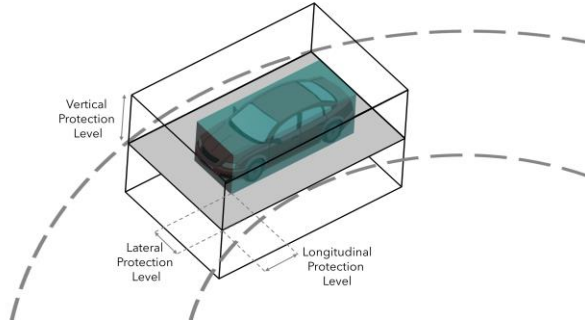
LEO PNT Sat Nav Approach



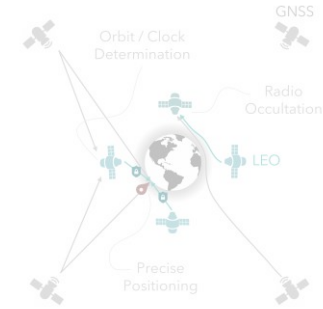
Xona PULSAR & Partner Ecosystem



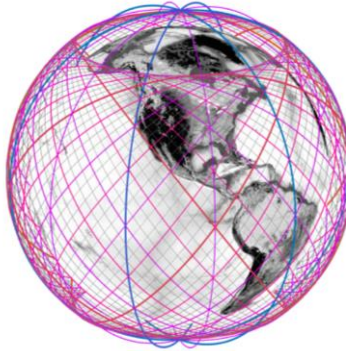
PNT Needs and Motivations



LEO PNT Sat Nav Approach



Xona PULSAR & Partner Ecosystem



PROBLEM:

Technology is demanding more accurate & reliable location.



GNSS drop-outs around trees plague precision agriculture.



66% of apps rely on GNSS data that is inaccurate, unreliable, or not available.



Lack of alternatives to GNSS make it a major target in conflict.

Agriculture & Construction

Mass Mobile

Drones & Robotics

Government & Defense

Marine, Rail, & Aviation

Auto & Trucking

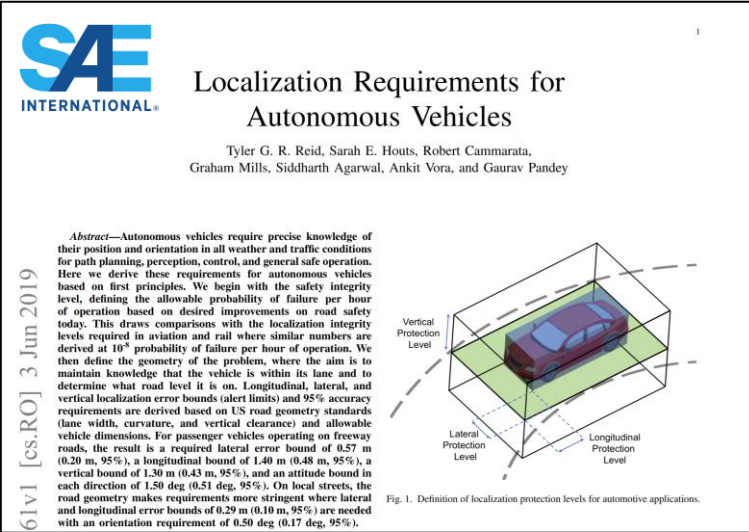
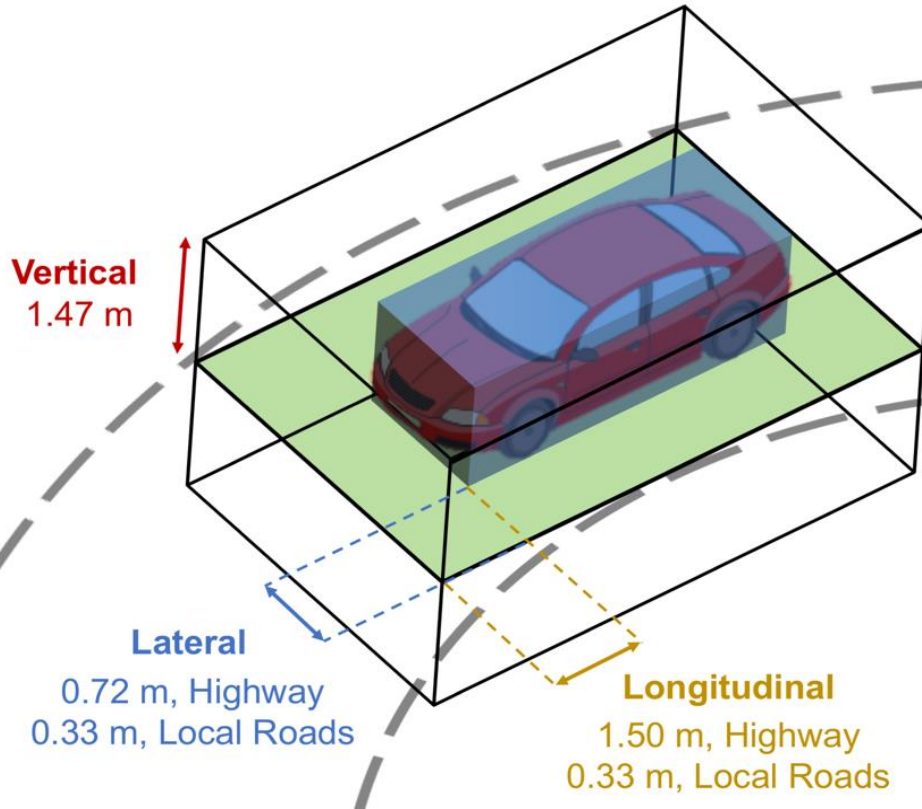
GNSS is integrated into every aspect of the connected world, but so are its vulnerabilities.

Being an established government system, GNSS has inertia that prevents it from keeping pace with commercial demands, leaving a growing demand gap for better performance.



New Drivers in Navigation Requirements

5



Affordable L4 vehicles must have navigation systems that use reliable low-cost PNT sensors, operate in all weather conditions, across rural and urban environments.




But isn't GNSS free?

The signal is, **the capability is not.**

Entry

\$1+
+ \$0/yr



1-10m accuracy

Basic

\$10+
+ \$0-100/yr



Semi-reliable 0.5-3m accuracy

Advanced

\$1,000++
+ \$0-2000/yr



Semi-reliable 2cm-1m accuracy

Customers spend an estimated \$20B/yr on GNSS user equipment and are desperate for better performance and to integrate modern technologies such as AI and autonomy.

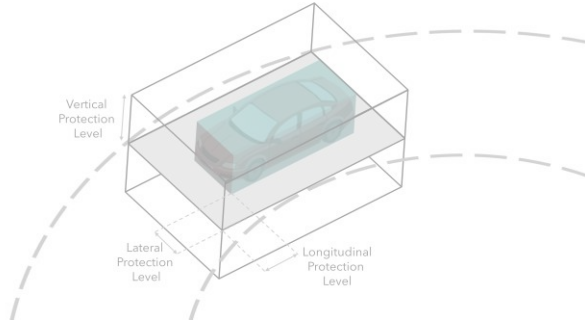
Performance is limited by the capability of the GNSS satellites, and users are paying for workarounds.



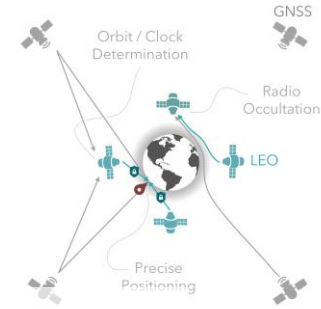
OUTLINE

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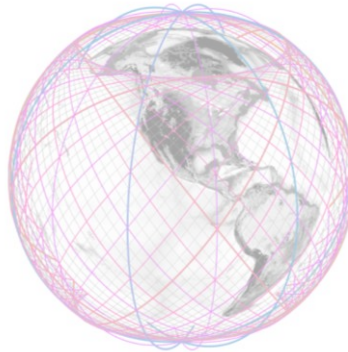
PNT Needs and Motivations



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Why LEO PNT?

PNT applications are seeking improved accuracy, resiliency, and/or security

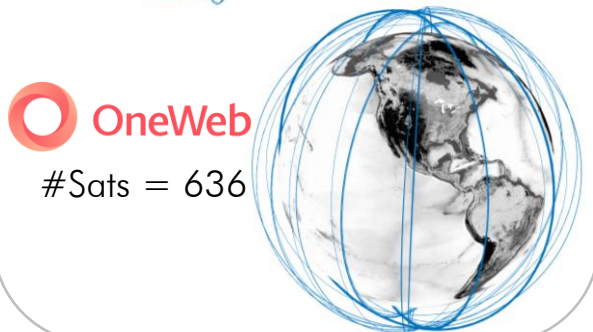
Technology advancements and the New space ecosystem enable high performance from LEO with lowered costs



LEO Mega-Constellations

9

Broadband



Remote Sensing



(*Planned)

Position, Navigation, & Time



GEELY 240

TRUSTPOINT 288

未来导航
FUTURE NAVIGATION 160

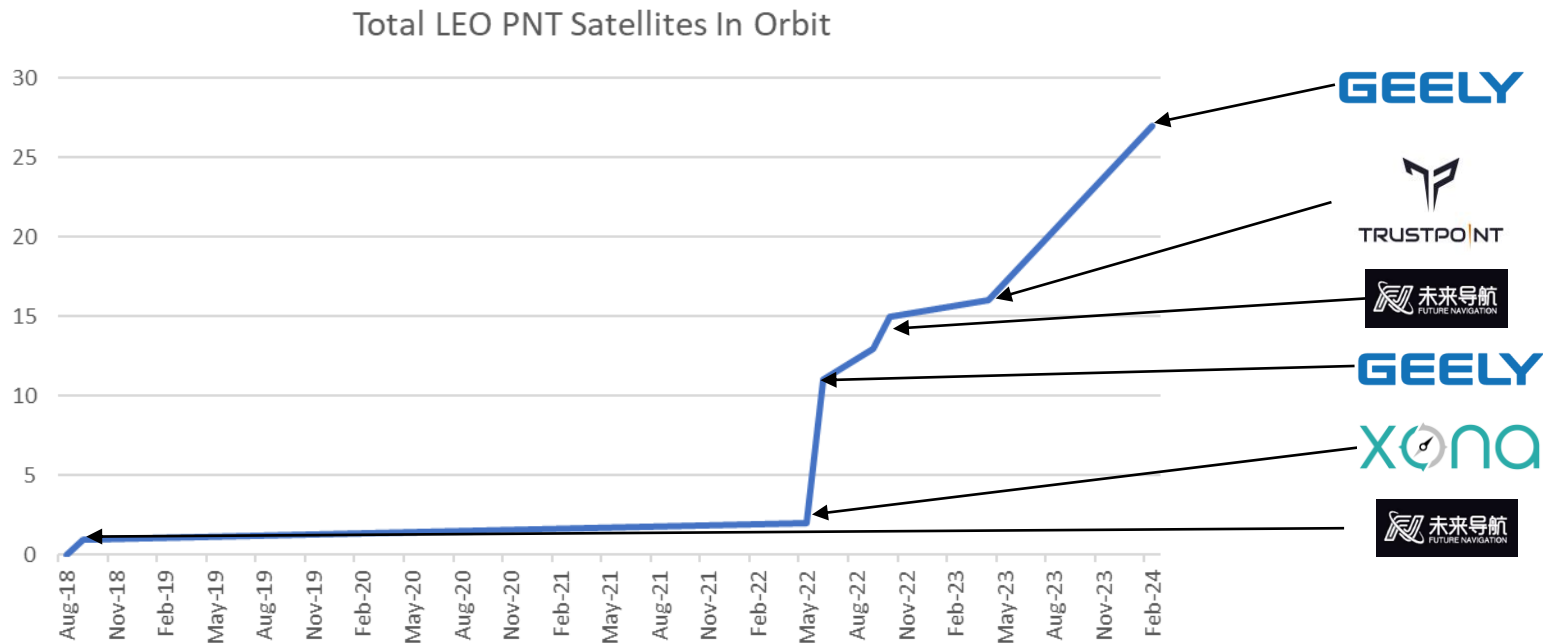
JAXA 480

esa TBD



Recent LEO PNT Satellite Launches

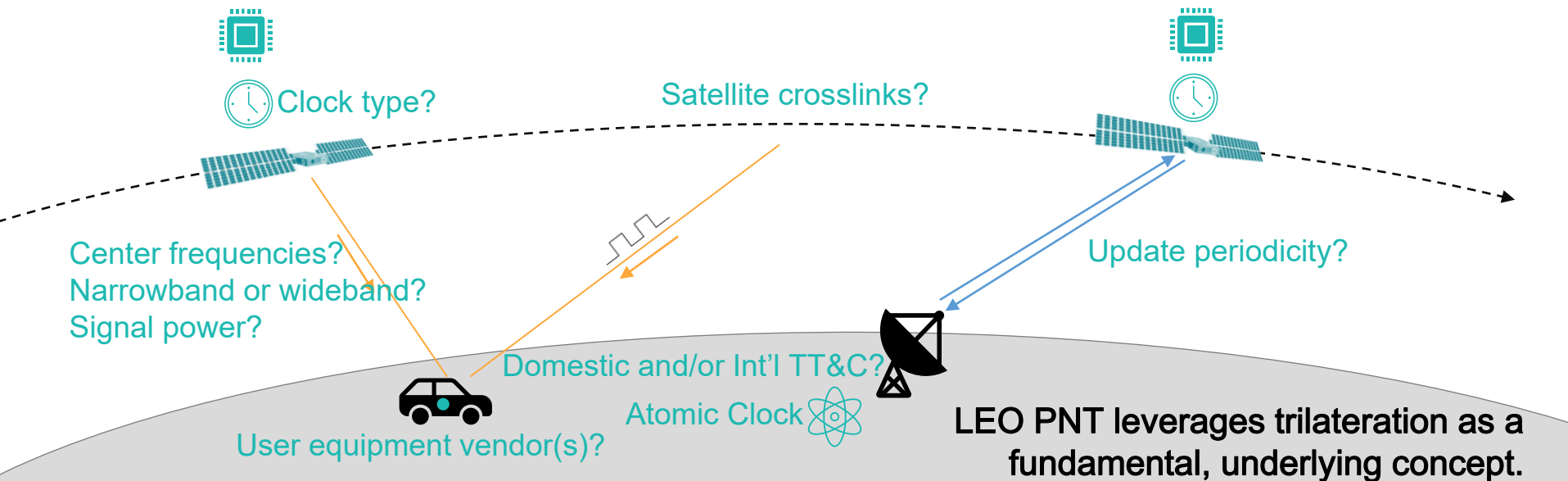
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Sat Nav Considerations Today

11

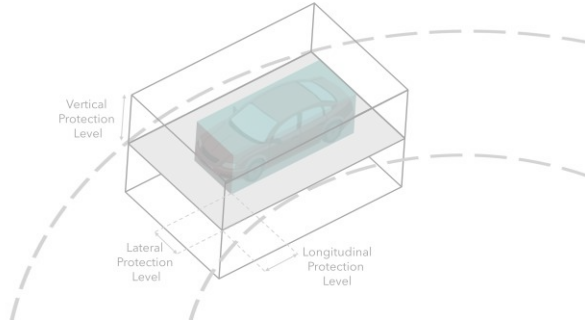
Moving to MEO to LEO...



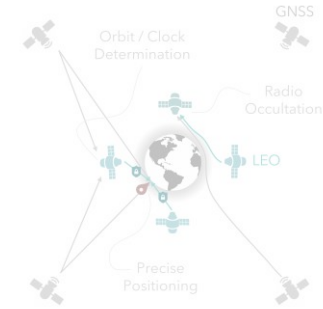
OUTLINE

12

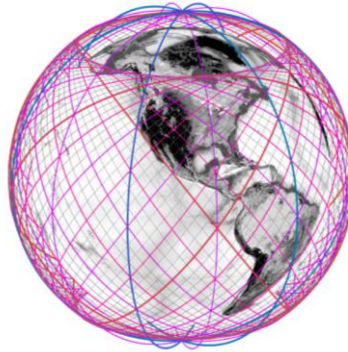
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THE XONA TEAM

Founded in 2019 by PhD's from Stanford's GNSS Laboratory and aerospace professionals.



Brian Manning
CEO



Tyler Reid
CTO



Bryan Chan
Business



Jerami Martin
Satellites



Adrien Perkins
Engineering



Andrew Neish
Signals



Kaz Gunning
Algorithms



Paul Tarantino
Testing



Headquarters in Burlingame, California.
Offices in Montreal, Canada and London, UK.



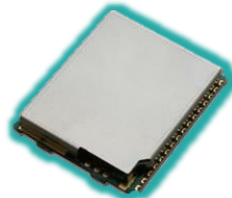
NEXT GENERATION SATELLITE NAVIGATION

14

Xona's PULSAR PNT service incorporates the best of modern GNSS tech and overlays additional performance.



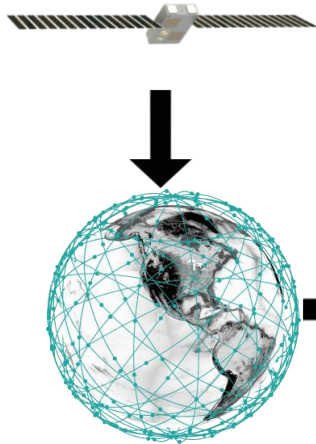
Must be easy to integrate (firmware-upgradeable) into GNSS user equipment.



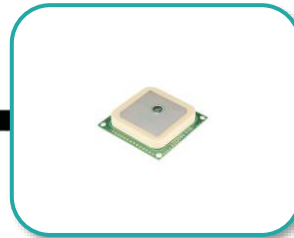
Navigation & Timing as a Service

15

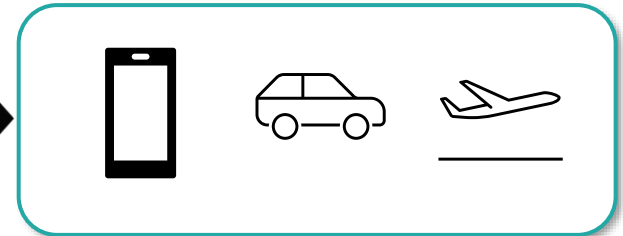
Xona is developing
the infrastructure...



...working to partner
with Tier 1's and
receiver manufacturers
to integrate Xona
functionality...



...to provide PNT as a
service to end users.

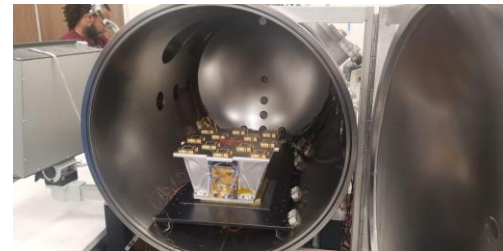
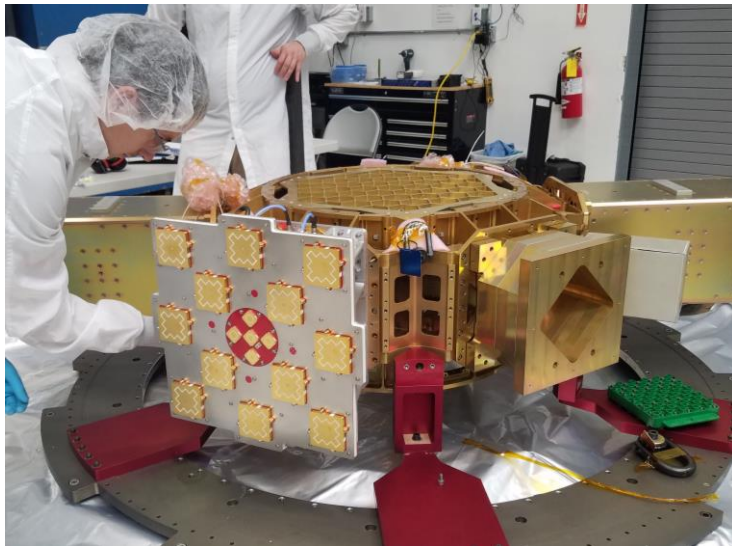
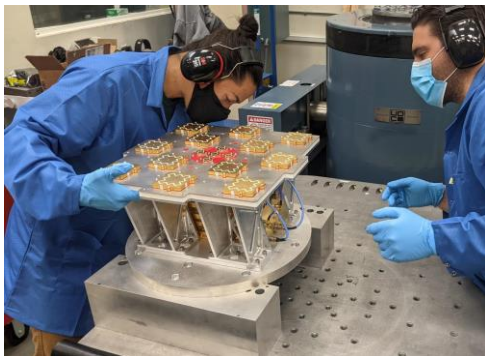
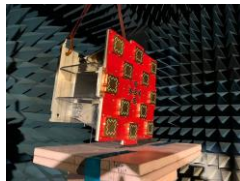
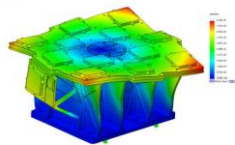


TECHNOLOGY PROVEN IN SPACE

16

Launched May 25, 2022

First ever commercially funded satellite navigation mission



THE PULSAR ECOSYSTEM

Xona has partnered with GNSS industry giants to integrate PULSAR into receivers for virtually any user application.

PULSAR licenses are activated by the customer, or come pre-installed with the receiver.

Receivers

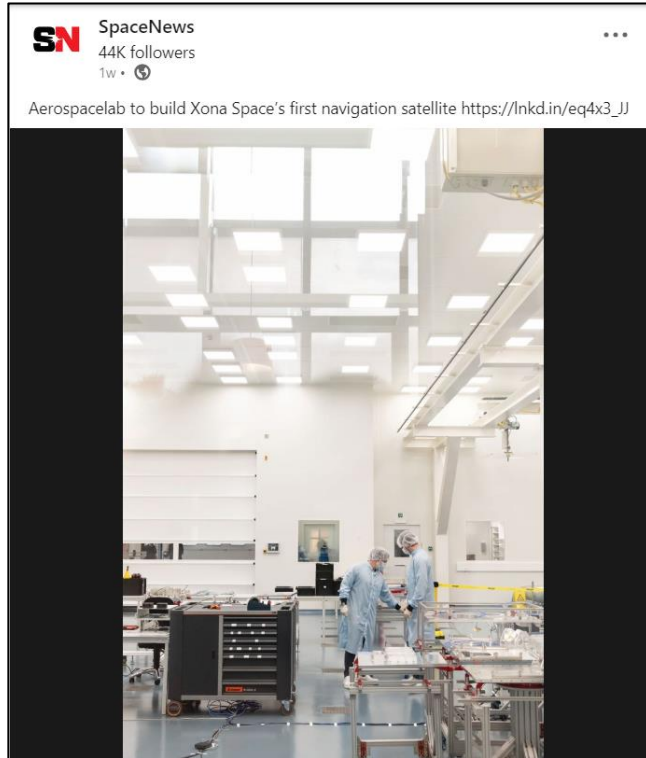


Simulators



Xona Production Satellite

18



Conclusion

- Commercial and government LEO PNT developments are accelerating quickly.
- LEO PNT has the opportunity to provide enhanced resilience, accuracy, and security.
- Technology development is driven by commercial and government needs.

